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Private Debt

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Italy's private debt and NPLs weekly roundup. News from the Bank of Italy, GMA, Casavo, Iselfa, Caab Energia, Abramo customer Care, Maccaferri, DOC Generici



Fonte: segnalazioni di vigilanza consolidate per i gruppi bancari e individuali per le banche non appartenenti a gruppi. (1) Includono i finanziamenti verso clientela, intermediari creditizi e banche centrali. Sono compresi i gruppi e le banche filiazioni di intermediari esteri; sono escluse le filiali di banche estere. Il tasso di copertura è dato dall'ammontare delle rettifiche di valore in rapporto alla corrispondente esposizione lorda. - (2) Dati provvisori. - (3) Scala di destra.

Ignazio Visco, the governor of Banca d'Italia, said at the annual meeting of the central bank that Italian banks have to focus on their NPEs, even though they decreased their distressed credits (see here a [previous post by BeBeez](#)). Furthermore, Italian banks have to develop further their fintech assets and activities. Private capital and

non-banking financial channels are still underdeveloped, Visco added.

Italy's proptech **Casavo** raised 25 million euros through a venture debt round (see [here a previous post by BeBeez](#)). The startup signed a revolving credit contract and provided real collaterals. **Picus Capital** and **360 Capital Partners**, **Kervis Asset Management**, **Boost Heroes** and **Rancilio Cube** are other investors in Casavo. **Giorgio Tinacci** and **Simon Specka** founded Casavo in 2017.

Italian credit servicer **GMA** aims to double its turnover, said the company founders and owners **Emanuele Grassi** (ceo of NPL unit), **Mauro Miletto** (ceo of Real Estate), and **Michele Bartyan** (head of Finance and Treasury) (see here a [previous post by BeBeez](#)). For the next five years, GMA aims to expand its Reoco (Real Estate Owned Company) activity and take advantage of Italian fiscal incentives for securitizations (see here [our Insight View on the issue](#) for our **BeBeez News Premium** readers, [discover here how to subscribe at just 20 euros per month](#)), increase the number of workers, keep the focus on special situation credits and on smaller portfolios (with a GBV of up to 50 million), sign property management partnerships for further focusing on the NPL core business.

Italian industrial company **Iselfa** issued a 5 million euros minibond that **Unicredit** wholly

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subscribed (see here a [previous post by BeBeez](#)). The liability will mature in 7 years and pay a quarterly coupon linked to Euribor rate. **Ernesto Carabelli** founded **Iselfa** in 1932. The company has sales of 17.1 million, an ebitda of 1.93 million, and a net financial debt of 8 million. The company will invest the proceeds of the issuance in its organic development.

Alternative energy investor **Caab Energia** issued a Milan-listed **senior secured green bond for 8.35 million euros** (see here a [previous post by BeBeez](#)). The bond pays a biannual coupon amounting to a 4.695% rate plus 25% of 6 months euribor rate, it has an amortizing structure and is due to mature on 30 June 2033. Caab, based in Naples, belongs to **Filizola** (37%) and to **Pagano e Ascolillo Società Benefit** (63%), two alternative energy companies. Caab has sales of 1.59 million, net profits of 30,000 euros, and net cash of 1 million.

Abramo Customer Care, an Italian BPO company, issued a **20 million euros bond** that **Tenax Capital Private Debt** entirely subscribed (see here a [previous post by BeBeez](#)). Abramo has sales of 136 million and an ebitda of about 10 million.

Bologna Court accepted the application for receivership of four companies that belong to **Gruppo Maccaferri**, who hired to this end **Rotschild Italia**, **BonelliErede**, and **Ltp** (see here a [previous post by BeBeez](#)). Maccaferri applied for receivership for **Seci holding**, **Seci Energia**, **Enerray**, and **Exergy**. The other assets of Maccaferri are **Samp**, **Sigaro Toscano**, and **Officine Maccaferri**. However, **Moody's** didn't rule out the possibility for a downgrade of the current B3 rating of Officine Maccaferri, that in June 2014 issued a Milan-listed bond worth 200 million due to mature in 2021, paying a 5.75% coupon and that has still to reimburse 187.5 million. **Gaetano Maccaferri** is the chairman of Gruppo Maccaferri, **Lapo Vivarelli Colonna** is the ceo. The company generates sales of above 1 billion, an ebitda of 118 million, while debts stand at 750 million. **Intesa Sanpaolo**, **Banca Imi**, **Unicredit**, and **Banco Bpm** are the company's main lenders.

Intermediate Capital Group (ICG) and its coinvestor **Mérieux Equity Partners** are preparing a **400 million euros bond issue** for financing their buyout of pharma group **DOC Generici** (see here a [previous post by BeBeez](#)). The company's enterprise value is of 1.1 billion euros. The company may issue such bond and give up the acquisition financing facilities that **Unicredit**, **Bnp Paribas**, **Credit Agricole**, and **Barclays** provided. DOC Generici has sales of above 200 million, an ebitda of 67.7 million, and net financial debt of 266 million. ICG and Merieux acquired the asset from **CVC Capital Partners**, which in turn purchased the asset from **Charterhouse**.

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